



# How To Build A Business Faster?

Hi, I'm **Sharon Jurd** and welcome to my **Biz Blitz video**.

Today, I want to talk to you about **HOW TO BUILD YOUR BUSINESS FASTER.**

When you start out in business, we set these great big goals and I love **MASSIVE GOALS.**

But we want to make sure that we're building the business really fast because when your business is in that early stage, it's usually **just you.**

You've got a thousand and one hats on and you're a little bit vulnerable in relying on you to do all of it.

We want to grow our businesses fast, so we have other people around us, helping us.

We're not totally reliant on ourself alone and that brings me to **my first point: GET GOOD PEOPLE AROUND YOU.**

Whether, it's your team, or your suppliers, or your coaches, make sure you gather these people.

Be very consciously aware of who you are gathering around you to help you grow your business.

I have **SMJ Coaching Institute**, my massive belief is that, if you are in business, **YOU NEED A COACH.**

Make sure that you do engage a coach very early on in your business.

It's never too early.

**Secondly, STAY FOCUSED ON WHAT YOU WANT TO ACHIEVE.**

We get distracted by all these shiny objects and it can sometimes maneuver us off course.



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We lose focus of what we originally set out to achieve and that becomes blurred and sends us way off track in a direction that we never wanted to be in, don't want to be in, and don't like being in.

The **third thing** is to build a business fast, **YOU MUST TAKE ACTION.**

Do the **ACTIONABLE STEPS** that are leading you towards your **GOAL.**

We can be really fast on a rocking horse and we can rock all day, but we're not going anywhere.

Make sure that the actions you are taking are getting you to where you need to be; that you're not just on the rocking horse and pretending to be busy.

We can all be busy and not achieving anything, so make sure that the actions are getting you to where you need to be.

## Here are my three tips:

- ✓ **GET GOOD PEOPLE AROUND YOU.** Get a coach employed immediately.
- ✓ Two, **STAY LASER FOCUSED** on why you set up the business and what you wanted to achieve.
- ✓ And thirdly, make sure your **ACTION STEPS** are propelling you forward towards your goals.

<https://smjcoachinginstitute.com/find-a-coach/>

I hope you've enjoyed my video today. If you have, please share it out with your friends, family, and colleagues because I want to help as many people as I can, and I'd love your help to do that.

I'm **Sharon Jurd**, we'll talk soon.